CURRICULUM VITAE (GOVERNANCE): NEL BOTHA, M Com, ACA (NZ), CMA (UK)

The back of his Business card says:

"Talk to us about:

- Governance
- Good Stewardship
- Financial Management Insight
- Information Technology Insight
- Mentoring and Business Advice"



Introduction

Nel is an experienced director and Business Advisor, offering a unique blend of both Financial and Information Technology insight. He has good experience as senior manager with a strong accounting background, as well as a good understanding of information technology, especially the application in reporting, management accounting and decision support.

Nel relocated to New Zealand in 1997, initially working as Management Accountant until 1998 when he was the co-founder of Cortell New Zealand. Here he used his Management Accounting background to gain extensive experience in modelling and Business Intelligence system integration. Over the next 15 years, Cortell has grown to an organisation of 36 staff members and turnover of close to \$10 Million per year.

He has built up a good understanding of the unique requirements of various organisations, including specific challenges like long term projects (including Capital Expenditure requirements), asset revaluations, large asset bases, different depreciation and valuation methodologies, varieties of loans, inflation requirements, multiple reporting hierarchies, etc. He has taken a special interest in Long Range Planning, Activity Based Costing and Forecasting (including Rolling Forecasting), especially with for Not for Profit organisations, including Government and Local Government.

<u>Industry experience</u> includes: IT and Professional services, mining, manufacturing, Not for Profit and Education.

Personal Outlook

- Promoting good governance with a focus on stewardship managing what is entrusted to you to the best of your ability
- Promoting excellence in financial planning, from annual budgeting, rolling forecasts, to five year plans and 20 year strategic outlooks.
- Continuously on the outlook for opportunities to bring efficiencies to processes and encouraging the use of the right tool for the job.

Tertiary Qualifications

- B.Com with majors in Accounting, Economics and Cost Accounting 1986, Potchefstroom University, South Africa
- CMA (Chartered Management Accountant) 1990, Chartered Institute of Management Accountants, London, United Kingdom,
 M Communication Device Accountants, Management
- M.Com, major in Business Management 1995, Johannesburg University (RAU), South Africa
- ACA (Associate Chartered Accountant) 2009, New Zealand Institute of Chartered Accountants, Wellington, New Zealand

Affiliation

- Member of the New Zealand Institute of Directors since 2003 Completed the Company Directors Course in 2014
- CMA, (or ACMA) Chartered Management Accountant with CIMA (UK) since 1991
- ACA, Associate Chartered Accountant with NZICA since 2009

Specialties

- Governance and Strategic planning
- Modelling and Forward planning
- Budgeting, forecasting and reporting
- Technology: Good understanding of capabilities and application of Information Technology

Approach

- There is a strong preference for consensus, rather than majority voting, to get to a point that everybody can buy into the decision.
- Challenge the obvious and encourage the consideration of alternatives.
- An independent thinker, and not afraid to express a personal opinion.

Publications

Nel has presented numerous courses and workshops on professional topics and is also the author / co-author on articles about budgeting & planning. This includes:

- Using state of the art budgeting tools in a local council Auditing SA, March 2002 (Co-author: Ernest Glad)
- Breathing life into the Budgeting Process
 Chartered Accountants Journal of New Zealand, May 2002 (Co-author: Ernest Glad)
- Financial planning is imperative New Zealand Local Government (LG), August 2010

Governance Experience

He has the following experience in governance in New Zealand:

Current involvement:

- <u>Director, Integration Works Limited</u> [2014 till currently] Size: Turnover approximately\$ 8 Million Independent Director and acting Chairman
- <u>Trustee and Treasurer, Discovery Elim Christian Centre</u> [Volunteer: 2001 till currently] Size: Turnover \$ 300-400,000, 4 staff, +/- 50 volunteers Involved as treasurer from 2001, Trustee from 2008 and Elder from 2010
- <u>Trustee and Treasurer, Discovery Early Learning Centre</u> [Volunteer: 2007 till currently] Size: Turnover \$ 500-700,000, 6 staff, 80 children on role Involved as treasurer since 2007 and also serves on the management committee
- <u>Chairman and Trustee, Maranatha Foundation</u> [Volunteer: 1999 to currently] *Size: Assets > \$2.5 million*

This not for profit organisation, registered with the Charities Commission promotes Christian Education to New Zealand Children. Their biggest interest is the Maranatha Christian School in Lower Hutt, they are involved in other projects from time to time. Trustee 1999 - 2009, chairman 2005 - 2009 and a volunteer since 2009

- <u>Director, Planpro Investments Limited</u> [2011 till currently]
 Director and shareholder, focus on Property Investment and Start-up ventures
- <u>Director, IWHS Limited</u> [2008 till currently] Size: Turnover <\$ 500,000 Director and minority shareholder for Start-up Company providing health management services
- <u>Advisor, Hutt Valley Tyres</u> [2012 till currently] Size: Turnover <\$ 600,000 Independent advisor to this new company, working with owners that are first time business owners

** Not all organisations are listed, some are suppressed on request of the owners

Previous involvement:

 <u>Managing Director, Cortell New Zealand Limited [1999 till Jan 2014]</u> Size: Turnover \$ 9 Million, 35 staff

One of the 2 founding Directors and shareholders of this company, building it up from inception to a consulting firm employing 36 consultants with an annual turnover close to \$ 10 million. Acts as Managing Director from Apr 2010 – Jan 2014.

 <u>Director, Cortell Property Limited</u> [2009 till Jan 2014] Size: Assets: \$2.5 Million

Cofounder and director of this property investment company, investing in commercial property in Auckland and Wellington

<u>Director, Qubedocs Limited</u> [2011 till Jan 2014]
 Size: Start-up, Turnover <\$ 1 Million, network in 6 countries

Cofounder and Director of this Start-up company that develops a software product for the export market

<u>Director, Corvest Wellington Limited</u> [2003 to 2007]
 Size: Assets > \$1.5 million

Cofounder and Director of this investment company, involved in investment decisions as well as managing of commercial tenants

- <u>Chairman and Trustee</u>, <u>Maranatha Early Learning Centre</u> [Volunteer: 1999 to 2001] This was one of the projects of the Maratha Foundation Board where he was involved in the governance of this Childhood Centre. Served as chairman for 18 months
- Other roles include trustee of several smaller trusts (AccPro Trust, Teemwerk Trust, Mistkaan Trust, etc.)

Contact details:

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Referees available on request