

GRAY HUGHSON
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PROFESSIONAL MEMBERSHIPS

NZ Institute of Chartered Accountants
Chartered Institute of Secretaries
NZ Trustees Association
Society of Trust and Estate Practitioners (UK)
Institute of Directors

INDEPENDENT DIRECTOR PROFILE

- Practical understanding of the governance and management issues facing SME organisations
- Managing Partner of mid tier chartered accountancy practice and Sole Director/Principal of boutique practice providing compliance services and business advice to SME entities with revenues up to \$50M and high net worth families on wide range of financial and structural matters.
- Focus on business structures and related company and trust administration, including successful restructure of business and family relationships within a family group - total assets circa \$25M.
- Understanding of board governance and management responsibilities from chairing Taita Home Trust Board with 100 staff.
- Experience with volunteer boards including chair responsibility, facilitating strategic planning. Including acquiring land bank to conclude redevelopment of aged care facilities.
- Strong financial literacy and track record in managing and monitoring financial health of organisations, salvaging insolvent businesses, advising and implementing acquisitions.
- Proven ability to think laterally to develop strategic solutions for problem situations.
- Advised on and facilitated sales of several major Recruitment Companies to multi-national buyers.
- Director of several private companies.
- No conflict - or aware of any relationship - which may hamper ability to objectively and independently represent the interests of any organisation.
- Completion of IOD Company Director's Certificate.

BOARD MEMBERSHIPS

Volunteer Boards:

Past Chair of Board and Finance Committee and Current Board Member of Taita Home Trust Board & Aroha Care for the Elderly	2000 - Present
Board Member-Youth Train	2006 - 2009
Board Member - Johnsonvale Home Trust Board	1977-1984

Business Boards:

Board Member - Lambton House Ltd	2000 – 2010
Chair – Body Corporate 81012	2012 – present

CAREER SUMMARY

Extensive experience providing chartered accounting and business advisory services to wide range of SME Enterprises

Moore Stephens Markhams Wellington Limited. Consultant	2013 – present
Eagle Finance Ltd – Fifo Capital Director and Owner of Cashflow Solutions Franchise	2012 - present
Gray Hughson & Associates Ltd – Wellington Director and Practice Principal	2000 - 2012
Eagle Group Ltd. - Wellington Director and Business Owner of rental car franchise	2006 - 2010
Mason King Chartered Accountants – Wellington Managing Partner Partner	1984 – 2000 1973 - 2000

QUALIFICATIONS

MINSTD	Company Director's Certificate	2011
TEP	UK Society of Estate and Trust Practitioners	2004
FNZTA	NZ Trustees Association (Fellow)	1996
CA PP	NZICA Public Practice Certificate	1974 - 2012
ACIS	Chartered Institute of Secretaries	1972
BCA	Bachelor of Commerce & Administration - Victoria University	1972

INTERESTS

Passionate about assisting SME Enterprises to realise their potential by ensuring compliance systems are robust, management reporting is relevant and practical, and promoting better understanding of governance and strategic issues to ensure sustainable growth.

REFEREES

Graeme Mander - Director of several private companies
E: graeme@manderplumbing.co.nz
P: (04)478.7226

Graham Shaw - Chair of Jeff Gray, BMW, director of Xero and several private companies
E: grahamshaw@xtra.co.nz
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