

Tony Kiesanowski

Professional Director/Advisory Board chair/Advisory Board member.

Summary

I specialise in the formation of Advisory Boards for private companies, business succession planning, and one on one business mentoring. I help business owners deal with the issues that keep them awake at night. I work in these areas because I want to see a business owner reach the stage where he or she has lifestyle choices. I done it for myself, I've helped others do it, and if you are a business owner reading this, I can help you to do it.

To get there, it is necessary for the business to grow, to achieve sustainable profitability, and to reduce the dependence of the business on the owner's presence.

Since 2000, I have been a director and advisory board member for a number of companies operating in a wide range of industries. My current principal roles are set out below. All of these companies have grown considerably and are still growing. Importantly, they are all generating levels of profit to enable each owner to build investment assets outside the business, and to enjoy lifestyle choices outside the business.

Contact me on 027 2289471 or at tonykiesanowski@gmail.com for a coffee chat.

Skills

Strategic Planning, Governance, Leadership, Commercialising Intellectual Property, Succession Planning.

Current Roles

VCare International Limited and Concept Business Systems Limited.

Director and Chairman since 2000 in predecessor companies and others in the Concept Group.

VCare International Limited is a software developer and licensor of VCare, a facilities management and patient care plan system in the retirement/rest home sector in New Zealand, Australia, United Kingdom, and The Republic of Ireland. The business has grown to be the market leader in New Zealand and also has a significant and growing export presence.

Concept Business Systems Limited is a software developer and distributor of accounting, manufacturing, time management, and bespoke business software for clients in New Zealand and Australia.

Smooth-Air Products Limited

From its beginnings as a local sheet metal manufacturer, Smooth-Air is now a national company in the heating and ventilation sector. It has showrooms, warehousing, and manufacturing facilities in Christchurch, Auckland and Wellington. I established the advisory board in 2003 and continue to be a member.

Shearerbuilt Limited

A Christchurch based company operating in the residential and commercial construction sectors. I chair the advisory board which I established in 2012.

Johnston Civil Limited

A Leeston based civil contracting company which was established in 1978. I chair the advisory board which I established in 2012.

Former Roles

Synapsys NZ Limited

A strategist and builder of innovative learning solutions for Government sector organisations, corporates, and industry training organisations. I established the advisory board in 1995 and was appointed chairman. I transitioned the company to a formal board in 2014. The company's growth now sees it with new offices in Wellington to complement the move of the Christchurch offices into new premises. As part of the board's succession plan, I retired on 30th September 2015.

Young Hunter, Lawyers

Co-Owner and General Manager from 1980 to 2000. I specialised in business turnaround restructuring, commercialising intellectual property, and information technology law.

Education

University of Canterbury, Bachelor of Laws 1970-1973

Institute of Directors member since 2000, Introduction to Governance, Chairing the Board, Strategic Planning and subsequent refreshers.

Interests

Keeping up with business news and developments, playing guitar in the band, and guiding friends on fly fishing adventures in the South Island high country.