

## **Gavin Ian Hodder JP MinstD**

26 Garrison Street, Carterton 5713

Telephone: 06 3799203 (Private), 06 3788569 (Business), 027 4411836 (Mobile)

Email: maur.gav@xtra.co.nz

### **Personal Statement**

Born in the Wairarapa, and having returned to the area to live a number of years ago, I have a strong affinity with the area. I am already involved in the community from a lifestyle and sporting perspective, and enjoy being involved with businesses local to where I live.

I have a strong finance and accounting background and a proven history of instigating business growth at a corporate level. I am committed, trustworthy, focused and utilise teamwork to attain desired end results. I communicate well with people at all levels and am confident in speaking to both large groups and individuals. I am an organiser that has had success in integrating different areas together to achieve a common goal and firmly believe in being practical, pragmatic, and positive.

I have a broad range of business experience including accounting/finance, human resources, service delivery, strategic planning, contract negotiation, conflict resolution, and business growth.

I have made significant contributions that have led to organisations meeting their strategic aims and objectives, with my problem solving approach being of great benefit to those with whom I work. Strengths include growth of organisations, recognising and acting on potential opportunities, and relationship building at all levels including government, multi-national, small to medium enterprise, and one-on-one.

It is my wish to take the business skills that I have accumulated over my career and use them to the benefit of organisations within the Wairarapa and other regions.

## **Employment History**

### **Maxim Business Consulting Limited (2016-Present)**

Start-up strategic business consulting agency. Engaging with clients to assist with business strategic planning, goal setting, pathway measurement and business succession. Clients nationwide.

#### **Director**

Managing consultant working with client base nationwide.

### **Osborne Group Chartered Accountants (2012-Present)**

Recognised as the leading edge in accounting services within the Wairarapa. Supplying accounting services to approximately 700 clients nationwide. Two regional offices and a total staff of 15 personnel.

#### **Associate Director**

Responsible for client base of approximately 350 clients. Supplying accounting, taxation, compliance, and business counsel. Practice Manager responsible for all HR, business development, and practice administration.

### **Desktop Technology Services Ltd (2000-2012)**

One of New Zealand's largest privately held IT services organisations. Head Office in Wellington with 14 branch offices throughout New Zealand, including 140 employees. Customer demography includes Government Departments, Multinational IT companies, Health, Education, Manufacturing, and Service organisations.

#### **National Services Manager and Chief Financial Officer**

Reporting directly to the Managing Director and responsible for total nationwide company operations and delivery to customer base.

Responsibilities included:

- Nationwide service delivery responsibility to ensure the meeting of contractual obligations, including the understanding of clients' business needs
- Partner organisation liaison, including contract negotiation and relationship building
- Tender and contract presentation to Government at Ministry level and Executive Government Services support level
- Supplier Liaison
- Nationwide project and resourcing co-ordination
- Analyse and perform due diligence on prospective business acquisitions
- Implementation of long-term strategic direction
- Project and tender pricing, including maximising revenue and margin return
- Responsible for all accounting and finance operations, including reporting to management board and shareholders, budget, forecasting, profit and loss, and balance sheet
- Services contract signing and administration
- Alongside the Managing Director, the only other Management approval point
- Oversee debtors control and invoicing processes
- Nationwide specialist skills recruitment and finalisation and signing-off of employment contracts

- Health and safety compliance and ensuring a safe working environment
- Staff conflict resolution
- Employee training plans and performance appraisals
- Facilities management, including property leasing
- Process and policy standardisation
- Systems development
- Management escalation for problem resolution
- 98 employees report directly through to this position

### **Datacraft Asia Ltd (1994-2000)**

At the time of my employment, Datacraft Asia was listed on the Singapore Stock Exchange Main Board, with worldwide employees numbering approximately 1000. Turnover for the above period was US\$140 million.

The subsidiary Datacraft New Zealand employed 80 people in Wellington, Auckland and Christchurch in the data communication field and had a turnover of NZ\$25 million. In New Zealand Datacraft (now part of the Dimension Data Group) was, and still is, recognised as the region's leading IT network integrator.

### **1997-2000 New Zealand Operations Manager**

(reporting to New Zealand Managing Director)

Responsibilities included:

- Full responsibility for all accounting/finance activities
- Monitoring of continuous process improvement for ISO certification
- Facilitating seamless integration of all Head Office operations
- Problem resolution in conjunction with branch and unit managers
- Overseeing of logistics function including importation, costing and despatch of equipment
- Overseeing human resource function
- Responsibility for instigation of legal action as required in conjunction with company lawyers
- Overseeing maintenance contracts administration function
- New Zealand lead on the implementation of SAP as a group-wide accounting package, including secondment to Singapore to consult on integration of existing process and procedures with SAP
- Supervision of nine employees

**July 1996:** Admitted to Datacraft New Zealand Board of Managers, meeting on a monthly basis for the purposes of policy setting, strategic planning and operational issues that arise.

### **1994-1997 New Zealand Finance Manager**

Responsibilities included:

- Full responsibility for preparation of monthly management accounts to both New Zealand management team and overseas parent company
- Responsible for completion of all statutory reports and Government requirements, ie FBT, GST, PAYE, Department of Statistics
- Supervision of credit control function of debtors base of NZ\$4 million
- Supervision of three employees

## **KMG Kendons, later Hamid & Co, Chartered Accountants (1985-1994)**

### **Senior Accountant**

Reporting directly to Senior Practice Partner and responsible for consulting and advising to a sub set of practice clients, including:

- Management and tax consultant to client base
- Sole charge of audit base including solicitors' trusts, manufacturing, retail, and co-operatives
- Financial reporting to clients

## **Other Organisations and Associations**

- Justice of the Peace (2016-Present)
- Member Institute of Directors
- Chair Hospice Wairarapa Community Trust (2018 – Present)
- Chair Greytown Sport and Leisure Society (2018-Present)
- Chair Carterton Rugby Club Life Members Trust (2018-Present)
- Manager NZ Heartland XV (2018 – Present)
- Manager NZ Heartland U19 Rugby Team (2016-2018)
- Manager Wairarapa Bush Heartland National team (2011-2017)
- President Carterton Rugby Football Club (2009 – 2015)
- Manager Carterton Rugby Senior A Team (2006-2016)
- Member of Carterton Rugby Football Club Executive (2002-Present)
- Member Wairarapa Bush Rugby Football Council of Clubs (2006-2011)
- Board member of Computer Power Curriculum Advisory Board (2002-2012)